

# MIBOStahl®

tools, trading and service GmbH



# WELCOME TO OUR PRESENTATION





# DO YOU KNOW ...



... 1982 - mibostahl was the first company worldwide that developed professional solutions for non-destructive unlocking processes and high quality extraction tools.



## DO YOU KNOW ...



... 1982 - mibostahl was the first company worldwide that developed professional solutions for non-destructive unlocking processes and high quality extraction tools.

... 2016 - there are now over 1400 tools on the market worldwide. 1/3 of these tools were developed in the first 5 years of mibostahl and they still find application in the automotive business today.



# YESTERDAY. TODAY. TOMORROW.





2019

Further investment in research and development

2018

Repeat audit DIN EN 9001:2015

2010

2007

management system

DIN EN 9001:2008

Establishment of a quality

Certification according to

Takeover by the Sole Proprietorship of Axel Giershausen

1998-2005

Automation, reduction of Hand workload to 70% (Reproducible quality)

1987

HISTORY

Development of the first unlocking tools, 100% handmade

1982

Company foundation

2016

Expansion of the production by a new CNC machining center

2014

Change to the new company location and re-organization of production, Entwicklung der Kabelkonfektionierung

2012

Expansion of the enterprise into the company form "GmbH", Construction of marketing by Mrs. Ucar,

Further development in hybrid vehicle technology and electric vehicle technology,

Expansion of the product portfolio through trade articles

MIBOStahl®

# WHO WE ARE

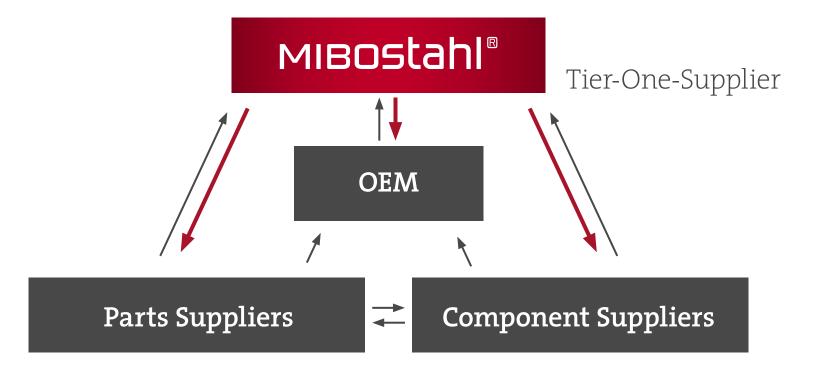
We are the combination of solid production know-how and management for individual solutions.



# WHO WE ARE

## We are a system supplier

- ➤ High own development
- ➤ Extensive achievement offer





Axel Giershausen, CEO (Picture taken from: Automobilwoche No. 21/2012)

MIBOStahl®

# **OUR KEY COMPETENCES**



- ➤ Dedicated extraction tool sets for several systems
- ➤ Creation of manuals for application
- ➤ Employee training

Allocation service

- ➤ Special sets of extraction tools for dealer's garages
- ➤ Special sets of hand crimp tools
- ➤ Crossover sets of extraction and crimp tools



## **OUR GUIDING PRINCIPLES**

The **customer** is the focus for everything we do.

We appreciate, challenge, and support our employees.

We are constantly working towards excellent and sustainable economic success.

Our efforts include an ongoing commitment to continue our leadership role in the area of sustainability.

We create and build our future on the foundations of a successful family-run business.

### We continually invest

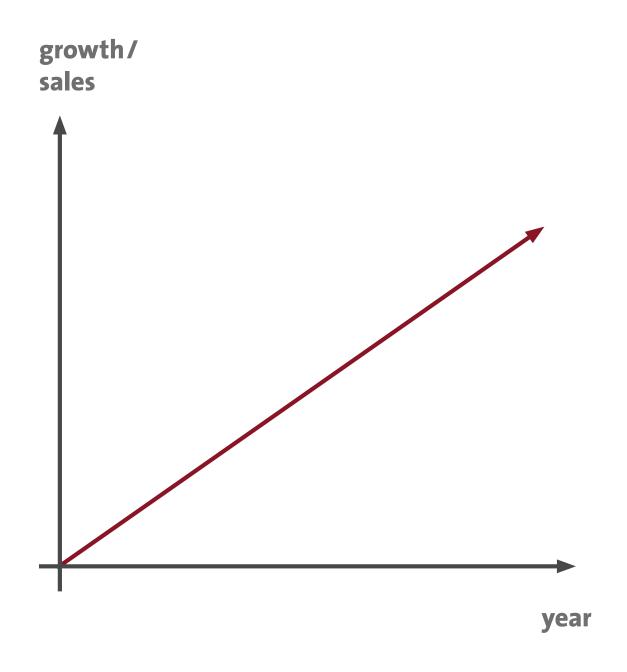
- ➤ in the education of our employees
- ➤ in modern production engineering
- > 3D-prototyping and software

#### We are constantly working

- ➤ to improve our tools
- > to develop new and intelligent tools

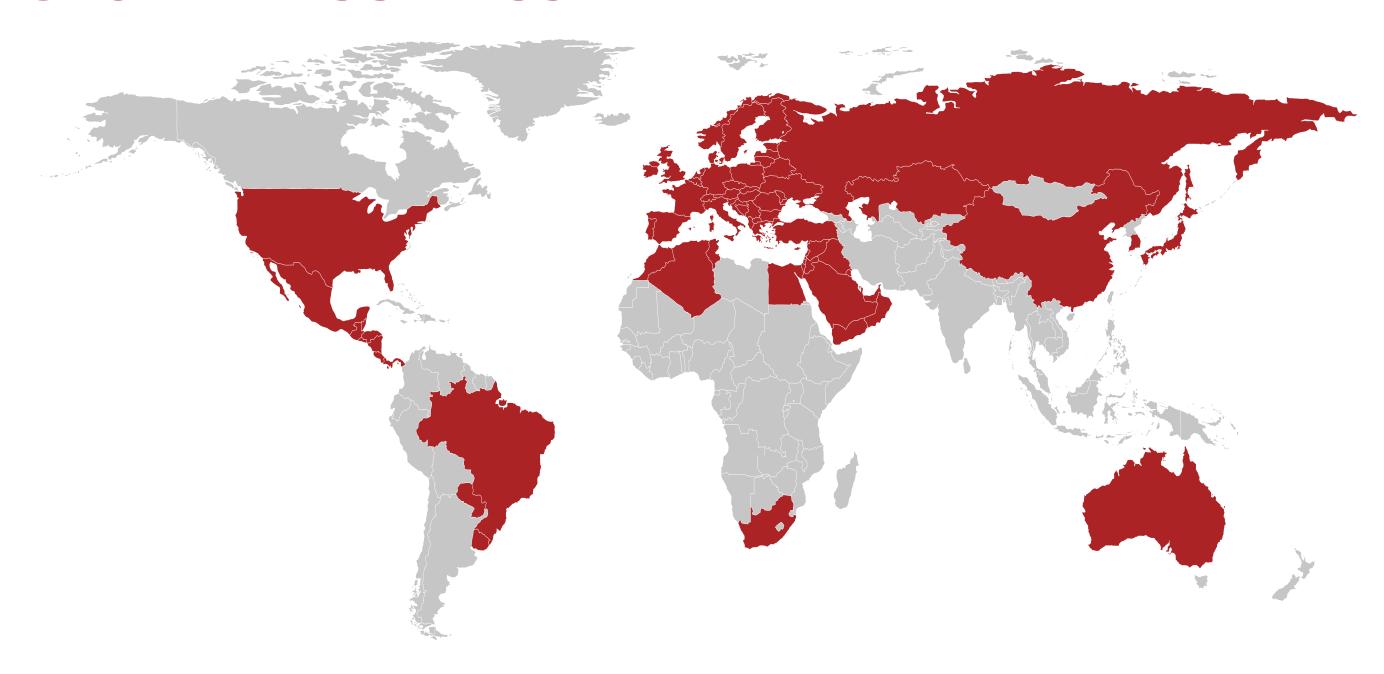
#### We produce

➤ hand grips out of biologic plastic which is 100% recyclable

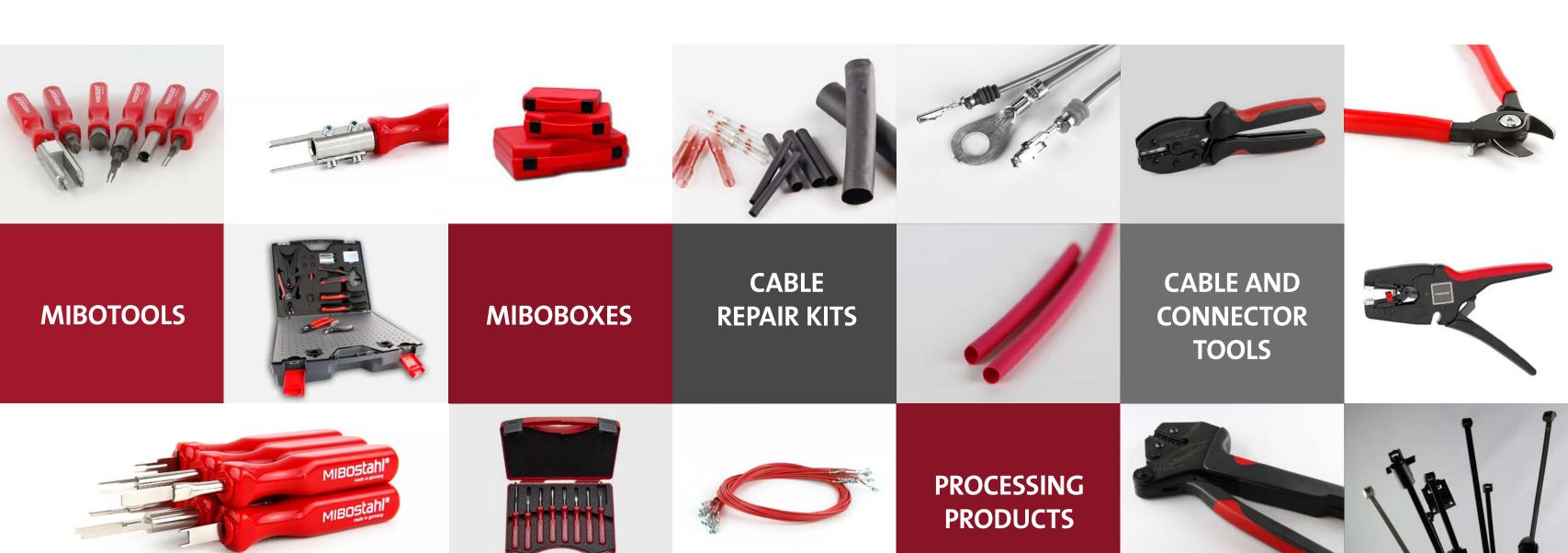


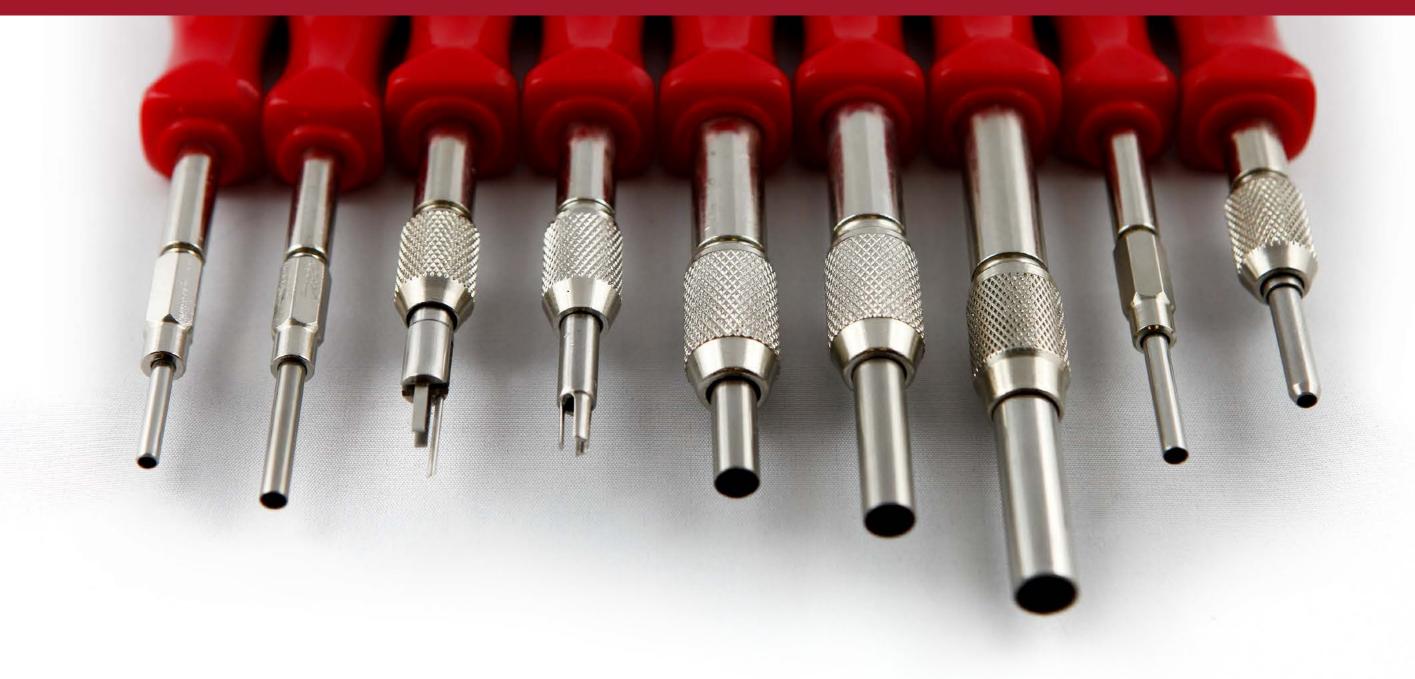


# **GLOBAL BUSINESS**



# **OUR PRODUCT WORLD**





# ROUND TERMINAL EXTRACTORS



# FLAT TERMINAL EXTRACTORS





# **SECONDARY EXTRACTION TOOLS**





# TOOLS FOR ELECTROMOBILITY





# **INSERTION TOOLS**

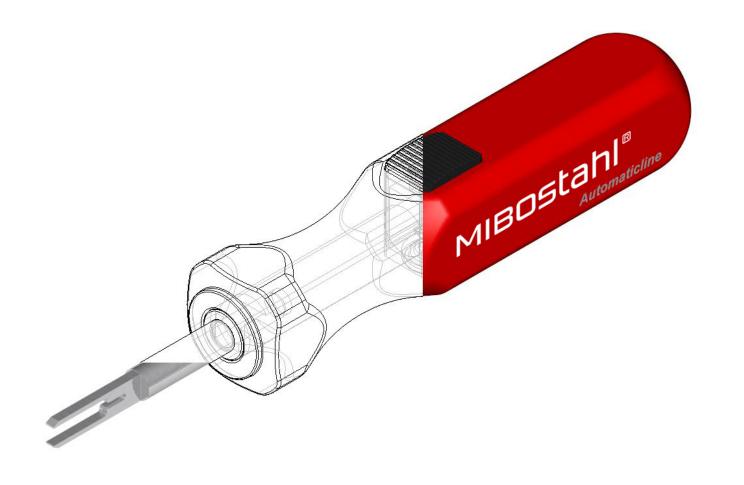




# **SPECIAL TOOLS**







# **AUTOMATICLINE**

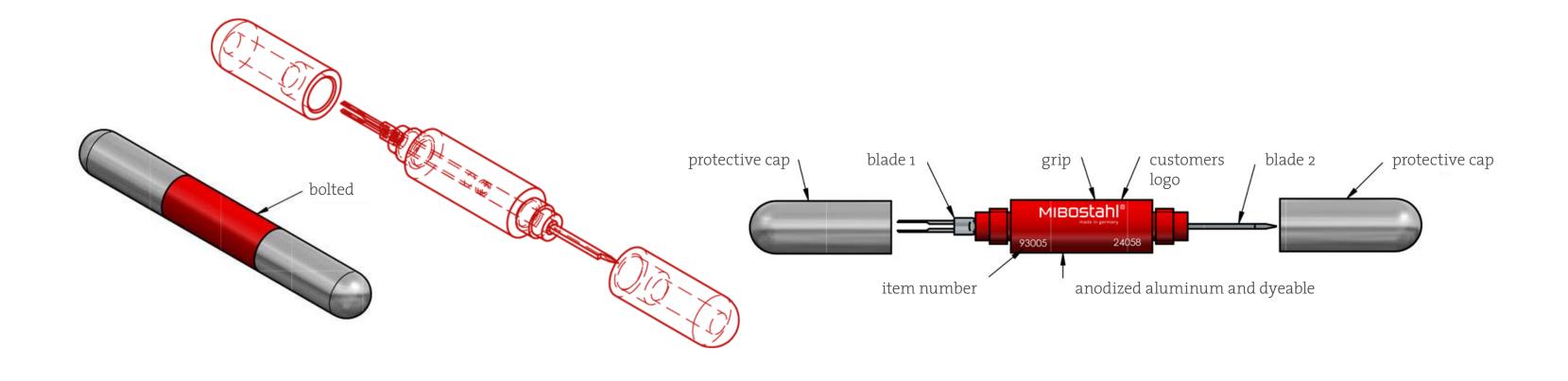




# **APEX SERIES FOR APTIV**



# **MIBO-TWINTRACT**



# MIBO-CRIMPING TOOLS





# MIBO-STRIPPING TOOLS



More insulation stripper on request

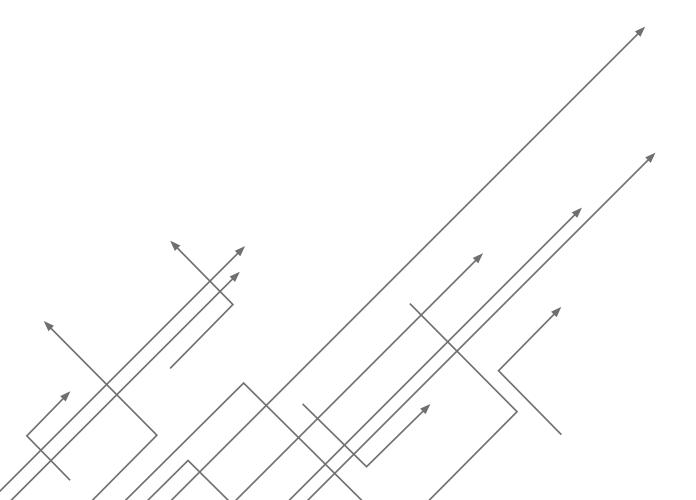
Fully automatic 0,03-10 mm<sup>2</sup>

Automatic insulation stripper

Version 1: 0,03-10 mm<sup>2</sup> Version 2: 2,5-16 mm<sup>2</sup>



# **SERVICE AREAS**



Cable repair kits

Allocation service

On-Site Training for your Employee

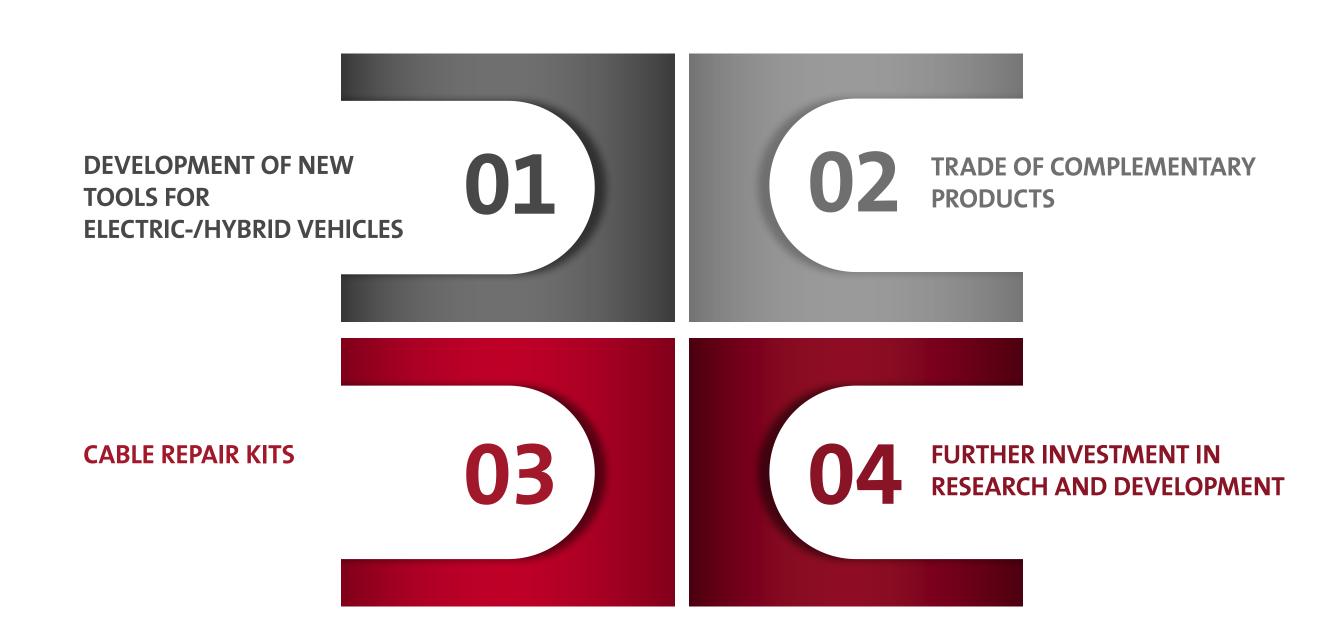
System Supplier

Engineering

Label service

3D-Print / Prototyping

# **OUR GROWTH BUSINESS**



# PROTOTYPING

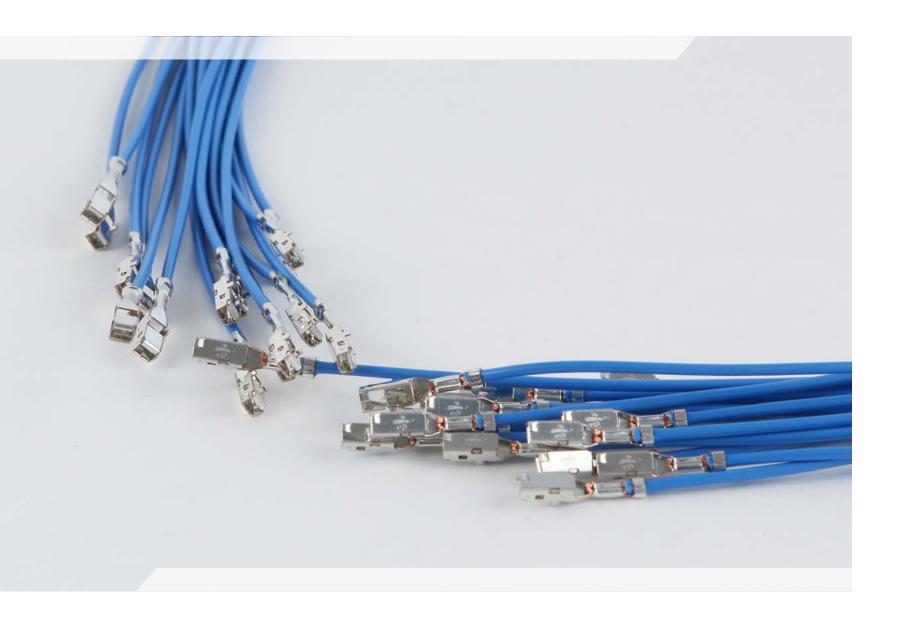


# Take advantage of our new prototyping service!

- ➤ Enjoy the broadest range of materials
- ➤ 12 modelling materials
- ➤ Shorter product development time
- > Save time and money
- Creating usable prototypes
- ➤ Versatile finishing, milling, drilling, gluing, electroplating, etc.



## REPAIR CABLES



- ➤ Automotive standard
  DIN EN 60352-2:2006-11
- ➤ No additional costs for manual crimping tools
- ➤ Time savings

Our pre-crimped repair cables ensure higher productivity in workshops and reduce costs for crimping tools. Above all, they reduce the error rate in the repair process, as manual crimping is no longer necessary.



# **ECO FRIENDLY PRODUCTS**



### We are green

- ➤ We produce hand grips out of Biodegradable plastics
- ➤ 100% recyclable
- ➤ Even our packaging is environmentally friendly



# WE ARE DIN EN ISO 9001:2015 CERTIFIED



## Quality is our top priority

In the areas: Development, manufacture and sales of extraction tools for electric contacts, standard and custom models as well as the manufacture and sale of cable repair kits.



# WE LOOK FORWARD TO A SUCCESSFUL COOPERATION!





